



# **Laying Stronger Foundations**

HALF YEARLY REPORT
DECEMBER 31, 2010



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# Company Information

### **Board of Directors**

Mr. Muhammad Yunus Tabba (Chairman / Director)

Mr. Muhammad Sohail Tabba

Mr. Imran Yunus Tabba

Mr. Jawed Yunus Tabba

Mrs. Rahila Aleem

Mrs. Mariam Tabba Khan

Mr. Ali J Siddiqui

Mr. Manzoor Ahmed (NIT)

### Chief Executive

Mr. Muhammad Ali Tabba

### **Executive Director**

Mr. Abdur Razzaq Thaplawala

### **Director Finance and Company Secretary**

Mr. Muhammad Abid Ganatra

FCA, FCMA, FCIS

### **Statutory Auditors**

M/s. Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

A member firm of Ernst & Young Global Limited

### **Internal Auditors**

M/s. M. Yousuf Adil Saleem & Co.,

**Chartered Accountants** 

A member firm of Deloitte Touche Tohmatsu

### **Cost Auditors**

M/s, KPMG Taseer Hadi and Co.,

**Chartered Accountants** 

### **Bankers**

Allied Bank Limited

Askari Bank Limited

Bank AL-Habib Limited

Bank Alfalah Limited

Barclays Bank plc

Citibank N.A.

Deutsche Bank

Faysal Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited

KASB Bank Limited

MCB Bank Limited

National Bank of Pakistan

NIB Bank Limited

Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Pezu, District Lakki Marwat, Khyber Pakhtunkhwa.

6-A, Muhammad Ali Housing Society,

A. Aziz Hashim Tabba Street,

Karachi - 75350

UAN # (021) 111-786-555

Website: www.lucky-cement.com E-mail: info@lucky-cement.com

1. Pezu, District Lakki Marwat, Khyber Pakhtunkhwa. 2. 58 Kilometers on Main Super Highway,

Gadap Town, Karachi.

Central Depository Company of Pakistan Limited CDC House, 99-B, Block-B, S.M.C.H.S. Main Shahra-e-Faisal, Karachi. (Toll Free): 0800 23275

Mr. Muhammad Sohail Tabba (Chairman)

Mr. Imran Yunus Tabba

Mr. Jawed Yunus Tabba Mrs. Mariam Tabba Khan

Mr. Ali J Siddiqui

Mr. Jawed Yunus Tabba (Chairman)

Mr. Muhammad Sohail Tabba

Mrs. Rahila Aleem

# Human Resource and Remunerat Mrs. Mariam Tabba Khan (Chairperson)

Mr. Imran Yunus Tabba Mr. Ali J Siddiqui

# Corporate Governance Committee Mr. Manzoor Ahmed (Chairman)

Mr. Jawed Yunus Tabba

Mrs. Rahila Aleem

The Directors of your Company have pleasure to present before you the performance review together with the financial statements of the Company for the Half Year ended December 31, 2010 duly reviewed by the auditors.

### **OVERVIEW**

The cement industry concluded the first half year ended December 31, 2010 with overall negative growth of 11.2% both in local and exports sales volume as compared to same period last year. The impact of negative growth in the second quarter alone was 4.5% only which in turn diluted the overall negative growth from 17.8% witnessed in first quarter to 11.2% during first half of this financial year.

The local sales volume of the industry during first half declined by 8.3% from 11.022 million tons last year to 10.108 million tons this year whereas a flat growth was seen during second quarter with 5.5 million tons which resultantly diluted the negative impact from 16.2% negative growth during first quarter to 8.3% during first half of this financial year. On export front, similar trend was also witnessed which resulted 17% negative growth during first half year of this financial year from 5.579 million tons last year to 4.629 million tons this year.

The major reasons for decline in growth were heavy monsoon rains with massive devastated floods, lack of government spending on public sector development projects, hyper inflation and deteriorated law and order situation across the Country.

Your Company as a part of its strategy increased its market share in domestic markets and enhanced its share by 3% from 12% last year to 15% during first half year of this financial year. The local sales volume of your Company registered a robust growth of 13.16% from 1.339 million tons cement sold last year to 1.515 million tons sold during the first half of this financial year. The export sales volume of the Company plunged sharply by 30% from 1.845 million tons last year to 1.291 million tons this financial year mainly due to sharp decline in clinker and loose cement sales in GCC countries due to slack construction activities coupled with oversupply of cement. However, the bagged cement exports sales volume of your Company increased by 8.2%.

A comparison of the key financial results of the Company for the half year ended December 31, 2010 with same period last year is as under:

Particulars	Half Year 2010-11	Half Year 2009-10	% Change
Sales revenue Gross profit Operating profit	12,028	12,116	(0.7%)
	3,968	4,525	(12.3%)
	1,994	2,640	(24.5%)
Profit before tax	1,581	2,179	(27.5%)
Net profit after tax	1,461	1,908	(23.4%)
Earnings per share (EPS)	4.52	5.90	(23.4%)

<sup>\*</sup>Rupees in Million Except EPS

A comparison of 2nd quarter versus 1st quarter is as under:

Particulars	2Q 2010-11	1Q 2010-11	% Change
Sales revenue	6,444	5,584	15.4%
Gross profit	2,236	1,732	29.1%
Operating profit	1,009	985	2.4%
Profit before tax	798	783	2.0%
Net profit after tax	734	727	1.0%
Earnings per share (EPS)	2.27	2.25	1.0%

<sup>\*</sup> Rupees in Million Except EPS

A comparison of 2nd quarter versus same quarter last year is as under:

Particulars Particulars	2Q 2010-11	2Q 2009-10	% Change
Sales revenue	6,444	6,075	6.1%
Gross profit	2,236	2,291	(2.4%)
Operating profit	1,009	1,130	(10.7%)
Profit before tax	798	918	(13.0%)
Net profit after tax	734	805	(8.9%)
Earnings per share (EPS)	2.27	2.49	(8.9%)

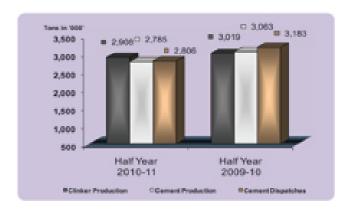
<sup>\*</sup> Rupees in Million Except EPS

### **BUSINESS PERFORMANCE**

### (a) Production & Sales Volume Performance

The Production statistics of your Company for the half year under review as compared to same period last year is as under:

Particulars	Half Year 2010-11	Half Year 2009-10	Increase/ (Decrease) %
	Toı	ns	
Clinker Production Cement Production Cement Dispatches	2,908,472 2,785,390 2,805,612	3,018,734 3,063,290 3,183,061	(3.7%) (9.1%) (11.9%)



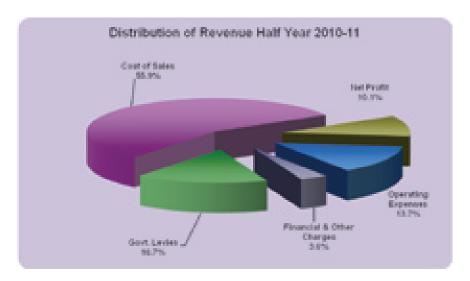
A comparison of dispatches of the Industry and your Company for the half year ended on December 31, 2010 with the same corresponding period last year is as under:

Particlars	Half Year 2010-11		Growth		
Farticiars	(Tons)	2009-10 (Tons)	(Tons)	%	
Cement Industry	I		l I	ı	
Local Sales	10,108,712	11,022,003	(913,291)	(8.29%)	
Export Sales Cement					
- Bagged - Loose	4,176,972 381,483	4,449,554 916,521	(272,582) (535,038)	(6.13%) (58.38%)	
Sub-Total	4,558,455	5,366,075	(807,620)	(15.05%)	
Clinker Total Export	70,551 <b>4,629,006</b>	213,165 5,579,240	(142,614) (950,234)	(66.90%) (17.03%)	
Grand Total	14,737,718	16,601,243	(1,863,525)	(11.23%)	
Lucky Cement Limited					
Local Sales Export Sales	1,514,734	1,338,559	176,175	13.16%	
Cement - Bagged - Loose	884,539 369,240	817,423 890,761	67,116 (521,521)	8.21% (58.55%)	
Sub-Total	1,253,779	1,708,184	(454,405)	(26.60%)	
Clinker Total Export	37,099 1,290,878	136,318 1,844,502	(99,219) (553,624)	(72.78%) (30.01%)	
Grand Total	2,805,612	3,183,061	(377,449)	(11.86%)	
Market Share	1		1	ı	
LCL - Market Share (%)			Half Year 2010-11 %	Half Year 2009-10 %	
				I	
Local Sales			14.98%	12.14%	
Export Sales Cement - Bagged			21.18%	18.37%	
- Loose			96.79%	97.19%	
Sub-Total			27.50%	31.83%	
Clinker Total Export			52.58% <b>27.89%</b>	63.95% 33.06%	
Grand Total			19.04%	19.17%	

### (b) Financial Performance

During the period under review, the local sales revenue increased by 32.8% because of 13.2% increase in volume and 17.3% increase in prices on the back of increase in production cost.

During the period under review, cost of sales in terms of absolute value increased by 6.2% whereas cost per ton of cement increased by 20.5% as compared to same period last year. Fuel cost comprising of heat and power, the major cost component which accounted for 67.2% of total cost of production, was increased by 14.2% during the period under review as compared to same period last year. Further, prices of coal in the international market have increased tremendously and reached a new height of US\$ 140/- CNF.



Your Company achieved a gross profit rate of 33% for the period under review as compared to 37.3% gross profit rate achieved during same period last year. The finance cost of your Company for the period under review was remained almost the same Rs. 294 million as compared to Rs. 298 million during the same period last year. The distribution costs were increased by Rs. 89 million during the period under review as compared to same period last year mainly because of higher sea freights.

The earnings per share of your Company during the period under review was Rs. 4.52 per share which was Rs. 5.90 per share during the same period last year.



### PROGRESS ON PROJECTS

After successful implementation of Waste Heat Recovery Projects at both Karachi and Pezu Plants, the management of your Company has taken another steps to install complete automated plant and machinery from renowned European supplier for Refused Derived Fuel (RDF) at our Karachi Plant in the first phase which will have the capability to use multiple cheaper alternative fuels to replace expensive imported coal. This will result in substantial cost reduction to enhance the competitive strength of your Company.

A MoU was earlier signed with KESC for supply of surplus electricity from Karachi Project but unfortunately the same could not be finally materialized due to the reasons beyond our control. However, we feel pleasure to inform that a Letter of Intent has been issued by HESCO for purchase of 20 MWs electricity which will Insha Allah generate additional revenue and cash flow for the Company in times to come.

After successful startup operation of 18 flat bed trailers, your Company has ordered another 22 trailers to enhance its fleet for transportation of coal and cement from Karachi Plant to port and vice versa. Your Company will Insha Allah be self sufficient for its own logistics requirements and will not be dependent on outsourcing transportation from third parties.

Your Company has successfully implemented the migration / up-gradation of its existing business applications earlier developed in older version of Oracle to latest 10G Oracle environment which will provide efficient database management and reporting.

### **CORPORATE SOCIAL RESPONSIBILITIES**

Your Company has made arrangement for supply of clean drinking water for the residents of Pezu and for this purpose a 9 KM long water supply line has been laid down recently.

The Corporate Social Responsibility (CSR) Association of Pakistan has awarded Lucky Cement with 5th National CSR Award in recognition of its contribution towards Education, Health and Environment friendly business practices.

### **FUTURE OUTLOOK**

After drastic reduction of cement demand in domestic market during first quarter by 16% because of heavy monsoon rains and devastated floods, we have seen handsome recovery in cement demand during the second quarter which slashed the overall negative growth by almost 50% for the half year ended December 31, 2010. Based on the recovery in second quarter, we anticipate that the demand of cement in domestic market may be normalized in remaining period of this financial year.

The demand of cement in the regional markets except Afghanistan and Iraq is expected to be under pressure due to slack construction activities and surplus capacity created. However, the African markets will continue to be potential export markets for your Company.

### **ACKNOWLEDGEMENT**

The Directors express their deep appreciation to our valued customers, the dedication of Company's employees to their professional obligations and the cooperation extended by financial institutions / government agencies, which have enabled the Company to display excellent performance both in operational and financial fields.

### CONCLUSION

With profound gratitude to the blessings of Allah Almighty, the Board is of the opinion that the Company remains on its way to success.

For and on behalf of the Board

MUHAMMAD YUNUS TABBA

Chairman / Director

Karachi: January 31, 2011

### AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL INFORMATION

### Introduction

We have reviewed the accompanying condensed interim balance sheet of **Lucky Cement Limited** (the Company) as at 31 December 2010 and the related condensed interim profit and loss account, condensed interim cash flow statement and condensed interim statement of changes in equity and notes to the accounts for the six-months period then ended (here-in-after referred to as "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Without qualifying our review report, we draw attention to note 5 to the accompanying interim financial information regarding the reasons for recognizing a claim of refund of excise duty amounting to Rs. 538.8 million.

**Chartered Accountants** 

Ernst & Young Fed Rock Sidel Hydr

Karachi: January 31, 2011

## Condensed Interim Balance Sheet as at December 31, 2010

	Note	December 31, 2010 (Un-audited)	June 30, 2010 (Audited) s in '000')
ASSETS		( -1	/
NON-CURRENT ASSETS Property, plant and equipment Intangible assets	4	31,201,018 2,244 31,203,262	31,378,255 <u>2,977</u> 31,381,232
Long-term advance Long-term deposits		55,373 2,175 31,260,810	55,373 2,175 31,438,780
CURRENT ASSETS  Stores and spares Stock-in-trade Trade debts - considered good Loans and advances Trade deposits and short term prepayments Other receivables Tax refunds due from the government Taxation – net Sales tax refundable Cash and bank balances  TOTAL ASSETS	5	4,899,633 1,394,815 891,148 84,828 63,504 200,176 538,812 90,197 262,103 364,200 8,789,416	4,008,288 608,813 779,305 105,915 48,807 184,805 538,812 145,151 117,939 333,629 6,871,464
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES		40,050,226	38,310,244
Authorized 500,000,000 (June 30, 2010: 500,000,000) Ordinary shares of Rs.10 each		5,000,000	5,000,000
Issued, subscribed and paid up Reserves		3,233,750 22,029,264 25,263,014	3,233,750 21,862,179 25,095,929
NON-CURRENT LIABILITIES Long-term finance Long-term deposits Deferred liabilities	6	790,998 36,435 360,663	1,658,600 31,957 319,217
Deferred taxation	7	1,562,850 2,750,946	1,562,850 3,572,624
CURRENT LIABILITIES Trade and other payables Accrued mark-up Short-term borrowings Current portion of long-term finance	8	3,837,131 164,002 7,769,733 265,400 12,036,266	3,043,320 155,500 6,267,112 175,759 9,641,691
CONTINGENCIES AND COMMITMENTS	9	12,000,200	3,0 <del>-1</del> 1,031
TOTAL EQUITY AND LIABILITIES		40,050,226	38,310,244

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

Muhammad Ali Tabba

## Condensed Interim Profit And Loss Account For The Half Year Ended December 31, 2010 (Un-audited)

	Half Year Ended		Quarter Ended	
	December 31, 2010	December 31, 2009	December 31, <b>2010</b>	December 31, <b>2009</b>
Note	(Rupee	es in '000')	(Rupees	in '000')
Gross sales 10	14,407,070	14,126,273	7,768,339	7,087,546
Less: Sales tax and excise duty	2,286,199	1,836,130	1,280,333	890,905
Rebate and Commission	92,971	173,970	44,278	122,108
	2,379,170	2,010,100	1,324,611	1,013,013
Net sales	12,027,900	12,116,173	6,443,728	6,074,533
Cost of sales	8,060,188	7,591,617	4,208,048	3,784,031
Gross profit	3,967,712	4,524,556	2,235,680	2,290,502
Distribution costs	1,815,628	1,726,582	1,127,247	1,046,220
Administrative expenses	158,071	158,145	99,525	114,103
·	1,973,699	1,884,727	1,226,772	1,160,323
Operating profit	1,994,013	2,639,829	1,008,908	1,130,179
Finance costs	294,149	297,885	150,589	143,129
Other operating income	(259)	(1,657)	(111)	(349)
Other charges	119,259	164,470	60,105	69,271
	413,149	460,698	210,583	212,051
Profit before taxation	1,580,864	2,179,131	798,325	918,128
Taxation				
- Current	120,279	99,317	64,438	50,797
- Deferred	-	172,127	-	62,155
	120,279	271,444	64,438	112,952
Profit after taxation	1,460,585	1,907,687	733,887	805,176
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	1,460,585	1,907,687	733,887	805,176
	/D		/D	005)
	(Rup	, I I	(Rup	,
Basic and diluted earnings per share	4.52	5.90	2.27	2.49

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

Muhammad Ali Tabba Chief Executive

## Condensed Interim Cash Flow Statement For The Half Year Ended December 31, 2010 (Un-audited)

December 31, December 31,

			2000111201 011,
		2010	2009
	Note	(Rupee	s in '000')
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	11	1,361,321	3,158,061
outin generated from operations	••	1,001,021	0,100,001
Finance costs paid		(285,647)	(363,534)
•		' ' /	
Income tax paid		(65,325)	(88,352)
Gratuity paid		(7,871)	(2,637)
		(358,843)	(454,523)
Long-term deposits		4,478	316
Net cash generated from operating activities		1,006,956	2,703,854
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(598,368)	(1,639,529)
Sale proceeds on disposal of property, plant and equipment		1,638	5,192
Net cash used in investing activities		(596,730)	(1,634,337)
Not oddir docu iri irivedinig dolivilied		(030,700)	(1,004,007)
CASH FLOWS FROM FINANCING ACTIVITIES			
		(777.004)	(0.404.000)
Long-term finances		(777,961)	(2,101,086)
Receipts of short-term borrowings (net)		1,502,621	1,315,410
Dividends paid		(1,104,315)	(1,113,729)
Net cash used in financing activities		(379,655)	(1,899,405)
Net increase / (decrease) in cash and cash equivalents		30,571	(829,888)
Cash and cash equivalents at the beginning of the period		333,629	910,890
Cash and cash equivalents at the end of the period		364,200	81,002
			====
CASH AND CASH EQUIVALENTS			
Cash and bank balances		364,200	239,333
Short-term running finances		304,200	(158,331)
Chort term randing illiances		364,200	81,002
		304,200	
		1	1

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

Muhammad Ali Tabba Chief Executive

## Condensed Interim Statement Of Changes In Equity For The Half Year Ended December 31, 2010 (Un-audited)

p <sub>o</sub>	Capital reserve	Revenue	reserves		
Issued, subscriber and paid up capital	Share premium	General Reserve	Unappropriated Profit	Total reserves	Total equity

------Rupees in '000'------

Balance as at July 01, 2009
Transferred to general reserve

Final dividend at Rs. 4/- per share for the year ended June 30, 2009

Total comprehensive income for the period

### Balance as at December 31, 2009

### Balance as at July 01, 2010

Transferred to general reserve Final dividend at Rs. 4/- per share for the year ended June 30, 2010

Total comprehensive income for the period

Balance as at December 31, 2010

	Rupees in 000								
	3,233,750	7,343,422	5,000,000	7,674,800	20,018,222	23,251,972			
ı	-	-	5,000,000	(5,000,000)	-	-			
	-	-	-	(1,293,500)	(1,293,500)	(1,293,500)			
	-	-	-	1,907,687	1,907,687	1,907,687			
ı	3,233,750	7,343,422	10,000,000	3,288,987	20,632,409	23,866,159			
	3,233,750	7,343,422	10,000,000	4,518,757	21,862,179	25,095,929			
	-	-	2,500,000	(2,500,000)	-	-			
	-	-	-	(1,293,500)	(1,293,500)	(1,293,500)			
	-	-	-	1,460,585	1,460,585	1,460,585			
	3,233,750	7,343,422	12,500,000	2,185,842	22,029,264	25,263,014			

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

Muhammad Ali Tabba

### Notes To The Condensed Interim Financial Statements For The Half Year Ended December 31, 2010 (Un-audited)

### 1. THE COMPANY AND ITS OPERATION

Lucky Cement Limited (the Company) was incorporated in Pakistan on September 18, 1993 under the Companies Ordinance, 1984 (the Ordinance). The shares of the Company are quoted on all the three stock exchanges in Pakistan. The Company has also issued GDRs which are listed and traded on the Professional Securities Market of the London Stock Exchange. The principal activity of the Company is manufacturing and marketing of cement. The registered office of the Company is located at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa. The Company has two production facilities at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa and at Main Super Highway in Karachi, Sindh.

### 2. BASIS OF PREPARATION

These condensed interim financial statements are un-audited but subject to limited scope review by the auditors. These condensed interim financial statements of the company for the six months period ended December 31, 2010 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where the requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

The figures of the condensed interim profit and loss account for the quarters ended December 31, 2009 and 2010 have not been reviewed by the auditors of the Company as they have reviewed the cumulative figures for the half years ended December 31, 2009 and 2010. These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2010.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended June 30, 2010, except as follows:

The Company has adopted the following amended IFRS and related interpretations which became effective during the period:

IAS 32 - Financial Instruments: Presentation - Classification of Rights Issues (Amendment)

IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments

In April 2009, International Accounting Standards Board issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are made in the following standards:

IFRS 5 - Non-Current Assets Held for Sale and Discontinued Operations

IFRS 8 - Operating Segments

IAS 1 - Presentation of Financial Statements

IAS 7 - Statement of Cash Flows

IAS 17 - Leases

IAS 36 - Impairment of Assets

IAS 39 - Financial Instruments: Recognition and measurement

The adoption of the above standards, amendments / improvements and interpretations did not have any material effect on the condensed interim financial statements of the Company.

December 31,	June 30,
2010	2010
(Un-audited)	(Audited)
(Rupees	in '000')

## 4. PROPERTY, PLANT AND EQUIPMENT

**4.1** The following is the movement in property, plant and equipment during the period/year:

Opening balance Add: Additions during the period/year Less: Disposals during the period / year (WDV) Depreciation charge for the period / year	4.2	29,465,134 2,258,548 31,723,682 1,477 774,126	28,333,761 2,546,379 30,880,140 4,010 1,410,996
Operating fixed assets (WDV) Add: Capital work-in-progress	4.3	30,948,079 252,939 31,201,018	29,465,134 1,913,121 31,378,255

Note

**4.2** The following additions and deletions were made during the period in operating fixed assets:

Additions	Deletions	
(Cost)	(Cost)	
(Rupees in '000')		

### Operating fixed assets

Building on leasehold land Plant and machinery Power Generation including Waste Heat Recovery Vehicles including cement bulkers Furniture and fixtures Office equipments Computers and accessories Other assets

126,628	-
292,883	-
1,760,318	-
54,234	2,595
825	153
3,179	-
2,358	68
18,123	-
2,258,548	2,816

December 31, 2010	June 30, 2010
(Un-audited)	(Audited)

---- (Rupees in '000')-----

ī

**4.3** The following is the movement in capital work-in-progress during the period/year:

Opening balance

Add: Additions during the period/year

Less: Transferred to fixed assets Closing balance

1,913,121	2,143,111
582,655	2,260,805
2,495,776	4,403,916
2,242,837	2,490,795
252,939	1,913,121

**4.4** Borrowing costs amounting to Rs.8.274 million (June 30, 2010: Rs.154.240 million) have been capitalized in capital work-in-progress during the period / year.

### 5. TAX REFUNDS DUE FROM THE GOVERNMENT

As more fully explained in note 14 to the financial statements of the Company for the year ended June 30, 2010, a review petition was filed by the Federal Board of Revenue (FBR) against the order of the Honorable Supreme Court of Pakistan, whereby Supreme Court of Pakistan had dismissed the FBR's point of view that excise duty be calculated on declared retail price inclusive of excise duty.

The Honorable Supreme Court of Pakistan vide its order dated January 27, 2009 dismissed the review petition filed by the FBR and upheld its earlier decision which was in favor of the Company. The Company is actively pursuing the matter with the department for the settlement of the said refund claim.

December 31,	June 30,
2010	2010
(Un-audited)	(Audited)
(Rupees	in '000')

Note

### 6. LONG-TERM FINANCE

6.1	1,056,398	1,834,359
	265,400 790,998	175,759 1,658,600
	6.1	265,400

6.1 The Company has made early repayment of long-term finance of Rs. 734.901 million during the period, as per option available to it. The terms and conditions of long-term finance are the same as disclosed in the Company's annual financial statements for the year ended June 30, 2010.

### 7. DEFERRED TAXATION

As of balance sheet date, there are no major changes in deferred taxation of the Company, accordingly, no adjustment has been reflected in deferred tax for the period.

		December 31, 2010 (Un-audited)	June 30, 2010 (Audited)
8.	SHORT-TERM BORROWINGS – Secured	(Rupees	in '000')
	Foreign Currency Import Finance Export refinance 8.1	2,554,655 5,215,078 7,769,733	1,534,746 4,732,366 6,267,112

**8.1** The terms and conditions of short-term borrowings are the same as disclosed in the Company's annual financial statements for the year ended June 30, 2010.

### 9. CONTINGENCIES AND COMMITMENTS

### 9.1 Contingencies

There are no major changes in the status of contingencies as reported in the annual financial statements for the year ended June 30, 2010.

December 31,	June 30,
2010	2010
(Un-audited)	(Audited)
(Rupees in '000')	

### 9.2 Commitments

Capital Commitments Plant and machinery under letters of credit	838,229	163,325
Other Commitments Stores and spares and packing material under letters of credit	2,571,761	1,960,445
Bank guarantees issued on behalf of the Company	470,597	672,940

For the half-year ended		
December 31, 2010	December 31, 2009	
(Rupage in '000')		

**December 31,** December 31, 2010 2009

### 10. GROSS SALES

	Local Export	8,096,461 6,310,609 14,407,070	6,243,717 7,882,556 14,126,273
11.	CASH GENERATED FROM OPERATIONS		
	Profit before taxation	1,580,864	2,179,131
	Adjustments for non cash charges and other items Depreciation Amortization on intangible assets Gain on disposal of property, plant and equipment Provision for gratuity Finance costs  Working capital changes	774,126 733 (161) 49,317 294,149 2,699,028	686,444 - (1,657) 41,260 <u>297,885</u> 3,203,063
	(Increase) / Decrease in current assets Increase / (Decrease) in current liabilities	(1,942,335) 604,628 (1,337,707)	350,361 (395,363) (45,002)
	Cash generated from operations	1,361,321	3,158,061

### 12. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise associated undertakings, directors and key management personnel. Transactions with related parties during the period, other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

	(Rupees in '000')	
Associated Undertakings		
Lucky Paragon Ready Mix Limited		
Sales	38,313	25,708
Purchase	55	22
Lucky Textile Mills		
Sales	3,021	224
Gadoon Textile Mills Limited		
Sales	4,748	239
Yunus Textile Mills Limited		
Sales	1,416	826
Fazal Textile Mills Limited		
Sales	2,944	324
Aziz Tabba Foundation		
Sales	1,262	
Lucky Knits (Private) Limited		

### 13. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorized for issue on January 31, 2011 by the Board of Directors of the Company.

### 14. GENERAL

Sales

Figures have been rounded off to the nearest thousand of Rupees, unless otherwise stated.

Muhammad Ali Tabba Chief Executive

### Marketing Offices

### Marketing Head Office - Islamabad

Lucky Cement Limited

House No 1-A, Street No. 70, Sector F-8/3, Islamabad

UAN: (92-51) 111-786-555 Tel: (92-51) 2287085-6 Fax: (92-51) 2287087

Email: gmmarketing@lucky-cement.com

### Lahore

Lucky Cement Limited 2<sup>nd</sup> Floor, Al Hasan Plaza, Jamia Ashrafia,

Main Ferozpur Road, Lahore UAN: (92-42) 111-786-555 Tel: (92-42) 37530480-2 Fax: (92-42) 37530435

Email: lahore@lucky-cement.com

### **Head Office**

Lucky Cement Limited 6-A Muhammad Ali Housing Society, A. Aziz Hashim Tabba Street, Karachi-75350, Pakistan UAN: (+92-21) 111-786-555 Fax: (+92-21) 34534302 Email: info@lucky-cement.com

### **Plants**

### Pezu Plant

Main Indus Highway, Pezu Distt: Lakki Marwat, Khyber Pakhtunkhwa

Tel: (+92-969) 580123-5 Fax: (+92-969) 580122

### Karachi Plant

104km Milestone from Karachi to Hyderabad

(58 km towards Karachi) Fax: (092-21) 35206421

### Multan

Lucky Cement Limited Dastagir Tower, 1st Floor, Hassan Parwana Road, Near Deira Ada, Multan

Tel: (92-61) 4540556-7 Fax: (92-61) 4540558

Email: multan@lucky-cement.com

### Peshawar

Lucky Cement Limited 7-Park Avenue, University Town, Peshawar UAN: (92-91) 111-786-555

Tel: (92-91) 5844903-5840271 Fax: (92-91) 5850969

Email: peshawar@lucky-cement.com

### Quetta

Lucky Cement Limited F1, First Floor, Institute Of Engineers Building,

Zarghoon Road, Quetta Tel: (92-81) 2837583 Fax: (92-81) 2829267

Email: quetta@lucky-cement.com

### D.I.Khan

Lucky Cement Limited Mezzanine Floor, State Life Building, East Circular Road, D.I.Khan

Tel: (92-966) 713799 Fax: (92-966) 712279





### **Lucky Cement Limited**

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